



Job Description

Major Gifts Committee Member (\$5,000 or more)

1. Be committed to work for a successful Campaign to fund the projects of the Campaign.
2. Become familiar with all the goals of the Campaign and with the resources and materials available.
3. Attend all meetings of the Major Gifts committee in your area and other Campaign events and activities as time permits.
4. Participate in the identification, evaluation, selection, and solicitation procedures of the Major Gifts Committee.
5. Inspire and encourage others to participate in the Campaign through your own generous major gift to the Campaign, your enthusiasm and example.
6. Conduct five personal solicitation calls on major gifts prospects that you have identified and cultivated.
7. The Area Major Gifts Chair and Campaign staff will be available to assist in your solicitation calls as requested.